

# eSolutions

**Your guide** to quoting and applying for Healthier Solutions – our individual private medical insurance



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Page

**This is your guide to eSolutions,** our system that allows you to quote and apply for our Individual PMI products online. For support and assistance in using eSolutions, or this guide, contact your Trading Centre Consultant.

#### 1. The eSolutions home page

tátion	Menu About						
_	New Individual Quote	Existing Individual Quote	Opportunities	Individual Policies	3 Group Schemes	C Reports	
me							
	to Healthpoint,	211 - D					
You are h Your Last	ogged in as <b>Test Test</b> from Fi t Login was on <b>04/07/2022 1</b>	Ilcrum Financial Services Ltd 1:20:57					
You are h Your Last	ogged in as <b>Test Test from Fr</b> t Login was on <b>04/07/2022 1</b>	Jlerum Financial Services Ltd 1:20:57					

From the eSolutions home page you will be able to perform various tasks using the tabs across the top of the screen.

These include:

- Creating a new or individual quote
- Viewing an existing quote
- Amending an existing quote
- Applying for an existing quote

#### 2. Creating a new individual quote

- From the eSolutions Home Page, select the New Quote link to be taken to the New Quote Selection Menu. From here select New Individual Quote. This will take you to the Applicant Details page.
- 2. Enter all applicant details into the relevant section. Use the 🖾 button to bring up the Pick Address dialogue box.
- 3. In the Pick Address dialogue box, enter the first line of the applicants address and their post code. Once you have done this click Go.
- 4. You will be presented with a list of addresses to match your search criteria. Select the next to the address of the applicant and click OK to automatically populate the applicants address. If more than 10 addresses have been found, you can use the arrows in the top right hand corner to navigate between pages. If their address was not found, click the New button to enter the applicants address.

reate Individual PMI Quote:						
😢 Home ( 😌 New Individ	dual Quote	Existing Individual Q	uote	Large Group Member Administration	Opportunities	2 Individual Polic
Create Individual PMI Quote						
Applicant		Applicant Contact Details				
Personal Title *	~	Address Line 1:*	নি			
First Name:*		Address Line 2:				
Middle Initials:		County:				
Last Name;*		Town/City				
Date of Birth:*	1	Post Code:*				
Gender:*	~					



		s Line 1		 → 1-1 or
Address				
Aviva UK Insura	nce, 6 Pear Stre	et, SHEFFIELD	S11 8JJ	

5. Once all applicant details are complete, click **Continue**.

AVIVA Menu About								-	
IU QandA External Edit Opportunity Viev	W.		1.1.1						
😌 Home 😵 New Individu	al Quote 🕒	Existing Individual Que	ote 😮 La	rge Gro	up Member Administration	Opportunities	Condividual Policies	Group Schemes	😮 Répor
NU QandA External Edit Opportun	ity View Opp	ortunity List							
AVIVA TEST - HEALT	THIER SOL	UTIONS - 04/22	2/2021 15	5:50:5	59				
Save & Quote View Contac									
Intermediary Details (Re	eq For Quote)	Business Type			Supporting Informatio	n			_
Agent	3	Business Type	New Business	~					
Agreement	নি	Current Insurer;		٩	1				
Quote Owner.	3	Current Insurer Premium							
		Current Premium Freq	Annual	~					
		Current Insurer Product			Competitors:	12			
		Renewal Date		Ē					
		Renewal Premium			Campaign Code:	3			
		Scheme		~					
		Switch From Type		~					
		Pre-Sales UW Ref:							

- 6. Use the 🖾 buttons to enter Agent and Agreement details. Select the required option by clicking the 🗲 to highlight it, and then click **OK**.
- 7. If the applicant is currently with another insurer, use the drop down box to select Switch Business and then click 🖾 to select the applicant's current insurer. Once you have done this, complete all other current insurer details.
- 8. Click Save & Quote button.

9. Click the **New Quote** button. This will present you with a pop up window which will contain the eSolutions quote interface.

ntermediary Details	Business Type		Supporting Information
Agent Name:	Business Type: New Bu	siness	
Agreement	Current Insurer:	3	
olicy Holder Details	Current Premium:		
Phone Number:	Current Product:	11	
Email Address	Renewal Premium.		
	Renewal Date:	12	Competitors:
	Scheme:		
	Switch From Type.		
	Switch Declaration Information	12	
	Pre-Sales UW Ref:		
iotes			
w Quote Refresh	~		•
Reference Status Produ	ct Premium Installr Discount	Effective D	Date Expiry Date

10. Use the text and drop down boxes to enter initial quote details, click the calendar icon to enter the proposed policy start date or type in the correct date. Once all details are complete, click the **Continue** button. If at any point you wish to leave the quote interface, click the **Exit** button.

	tion > Payment > Exit		
Quote Status			
Product variant: Heal	the Solutions		
- Policyholder			
- Children and -			
(This will be the person	the quote documentation is	sent to, and may or may not be inclu	ded in the policy)
Title:	Mr	AddressT:	Aviva UK Insurance
Forename:	Aviva	Address2:	5 Pear Street
Surname:	Test	Town / City:	SHEFFIELD
Telephone number:	1949	County:	orier Preze
Email address:		Postcode:	S11 8JJ
Quote Details (*	indicates mandatory fields)		
- Quote Details	noicates mandatory neids)		
2000 1000 1000	Archa Land		
Policyholder covered by	the policy:"		
Adults on the policy:"	1000		
Addits on the poney.			
Children on policy:"			
Children on policy:"	vyyyy):* / /	000000	

11. Use the text and drop down boxes to enter information for all people to be covered on the policy. Once all information is complete, click **Continue**. If at any point you wish to save any entered data for later use, click **Save**.

)etails > Quote≎	Application > Pa	ayment > Exit				QuoteID : PMIQ	A80194565
Members Pers	onal Details	* indicates mandatory	fields)				
Member Type:	Gender:*	Title:*	Forename:	Initial:	Surname:	Date of Birth:*	Age:*
Primary Membe	M 0 F	Mr	Test		Testing	5 / 8 / 1979	40
Partner	@ M @ F	Mrs •	Tester		Testing	13 / 04 / 1979	40

12. Use the buttons and drop down boxes to enter all member information and click **Continue**.

ai	Is > Quote > Applic	ation > Payment > Exit		QuoteID : PMIQA2109
-	Members Terms	(* indicates mandatory fields)		
	Member Name	Date of Birth	Age	Underwriting Terms*
1	Mr Aviva Test	23/5/1976	44	NMORI V
		The Underwriting Terms chose	sen are used to calcu	late the premium
	Back	Exit		Save

13. Use the drop down button to enter member claims information (this is only applicable for switch business) and click **Continue**.

	<ul> <li>A second sec second second sec</li></ul>	
Details > Quote > Applicati	on > Payment > Exit	QuoteID : PMIQA801945655
— Members - Discount Please select the numbe Member Name	Level / Claims (* indicates mandatory fields)	
1 Mr Test Testing	5 Years or more or never claimed 🔻	
2 Mrs Tester Testing	3 🔹	
* Please choose never cla time.	imed if the customer has been insured on an MHD basis for at le	ast 12 months and they have not claimed in that.

14. Use the buttons and drop down boxes to select which options are required for the quote. You are also able to view which hospitals are closest to the applicant. Once all the required options are selected, use the drop down box to select a payment method and click **Calculate**. Once you have done this a quotation premium will be displayed.

Details > Quote > Application > Pa	ayment	> Exit			Quote	ID : PMIQA2109094
Quotation (* indicates mandatory t For details of core cover <u>click here</u>	fields)				The premium can until all selections calculate is select	
Ways to increase your cover		Ways to keep the cost dov	vn			
Other Treatments and Therapies		Reduced Out-Patient Cover	No	~	the section of the se	
Protected NCD		Six Week Option			Payment Method*	Monthly DD V
Dental and Optical		Excess	£200	~		
Psychiatric Treatment		Speedy Diagnostics			Calculate	
Hospital Options Expert Select	۲	Expert Select is not availa policies starting before 1s 2021			C Update	Сору
Key Hospital List	0	Expert Select				
Trust Hospital List	õ	Our experienced claims team wi with a selection of quality approv	ed hospita	I		
Extended Hospital List	0	facilities and specialists in your a you to book your appointment w chosen specialist.		elp		
		benefits or premium of this of				

15. Once a quotation premium has been displayed, you are able to amend the quotation by selecting different options or payment methods and clicking the **Calculate** button again. You are also able to view a description of each of the options by clicking their name. Once you are happy that all details are correct, click **Accept** to complete the current quote. You also have the option to update any member details using the **Update** button and make a copy of the quote using the **Copy** button.

16. The Quote Completed screen will contain details about the quote you have just produced. From this screen you will be able to perform a number of tasks. Clicking the PDF icon will open a printable version of the Quote Application Form. It is also possible to produce a re-quote by clicking **Copy**. Clicking **Apply** will take you to the application stage and allow you to apply for this particular quote.

Details > Quote	> Application	> Payme	nt > Exit				QuoteID :	PMIQA21090944
Quote Complet	ted						Monthly premium pay Debit is :	able by Direct
Cover Details							£52.00	
Excess : £2     Other Treat     Protected N     Dental and     Reduced O     Speedy Dia     Six Week O	tments and The NCD : No Optical : No out-Patient Cove agnostics : No	rapies : No er : No			Indonustian		Annual premium of £624.0 of Insurance Premium Tax rate.	
Name	DOB	Age	Premium	NCD Level	Underwriting Type		Сору	
Mr Aviva Test	23/5/1976	44	£52.00	12	NMORI		Click for Healthier	Solutions IPIC
							Click for Speedy Di	
							Exit	agricotico ir ii
						*		
Our downloads an above, we think m adobe UK. If you	ost of you will h	ave this. If y	ou haven't it's	free and can be		m		

### 3. Identifying an Existing Quote/Opportunity

1. From the eSolutions home page, select the **Existing Quotes** link. From here you will be able to view any quotes which you have created by clicking the **My Quotes link**. Clicking **View All Quotes** will allow you to search for any quotes which have been produced by your organisation.

By clicking **My Quotes** you will be presented with a list of quotes which you have produced and their current status. The arrows in the top right hand corner of the menu can be used to navigate between the different pages. There is also the option to query your quotes by clicking **Query**.

portunitie	es Individual Polic	ties Group Sc	hemes Home		-
				Favourite Views:	All Quotes 🗸
Quote:					
Quot	es Query			1-1	0 of 10+ •     🖽
	Quote # 🚔	Applicant name)	(Opty 🚔		Status 🚔
>	PMIQA21069428	XXXXXX -	HEALTHIER SOLUTIONS - 07/27/2018 13:38:06		Preparing Application
>	PMIQA21069511	XXXXXX -	HEALTHIER SOLUTIONS - 07/29/2018 06:09:44		Preparing Application
>	PMIQA21069512	XXXXXXX -	HEALTHIER SOLUTIONS - 07/29/2018 06:24:22		Preparing Application
3	PMIQA21078002	XXXXXX	+ HEALTHIER SOLUTIONS - 09/04/2018 14:30:08		Completed Quote
>	PMIQA21078223	XXXXXXX	- HEALTHIER SOLUTIONS - 09/05/2018 12:09:05		Preparing Quote
>	PMIQA21078675	XXXXXX	- HEALTHIER SOLUTIONS - 09/07/2018 09:38:46		Preparing Quote
>	PMIQA21080090	XXXXXXX	- HEALTHIER SOLUTIONS - 09/12/2018 09:58:50		Completed Quote
>	PMIQA21080091	XXXXXXX	- HEALTHIER SOLUTIONS - 09/12/2018 09:58:50		Preparing Application
>	PMIQA21080099	XXXXXXX	- HEALTHIER SOLUTIONS - 09/07/2018 09:38:46		Preparing Quote
3	PMIQA21080122	XXXXXX	- HEALTHIER SOLUTIONS - 09/12/2018 10:54:29		Preparing Quote

• By clicking **View All Quotes** you will be presented with a number of search options. Type the required information into the relevant search box and click **Go**. You will be presented with a list of search results.

	AVIV	A		
Opportunities	Individual Policies	Group Schemes	Home	
Quote:	Quotes			
	Applicant (Opt	Quote #: y name): Status: <mark>Complete</mark> Go	d Quote Cancel	▼
	Cont	act Us   About Us	Terms an	d Conditions   Aviva Cookies   © Aviva plc   UK only

• To navigate into a quote, click the blue link which contains the name of the quoted applicant or company.

#### 4. Re-quoting an Existing Individual Quote

- 1. Identify the existing quote via the My Quotes or View All Quotes menu and navigate in to it using the blue link containing the applicant's name.
- 2. Once you have navigated into the relevant quote, ensure the correct quote is highlighted and click **Continue Quote** this will be present you with the eSolutions quote interface. Then click **Copy**.

Details > Quote > /	Application >	Paymer	nt > Exit			QuoteID : PMIQA801945655
Quote Completed	2					Monthly premium payable by Direct Debit is :
Cover Details					1	£211.81
Benefits						2211.01
Hospital List: k     Excess: £200     Other Treatmer     Protected NCD     Dental and Opt     Reduced Out-F     Six Week Optic     Psychiatric Tre	nts and Therap I: No lical : No Patient Cover : on : No	ies : No				(Annual premium of £2,541.72 ), Inclusive of Insurance Premium Tax at the appropriate rate.
Name	DOB	Age	Premium	NCD Level	Underwriting Type	Click for PDF Document
Mr Test Testing	5/8/1979	40	£96.56	12	CME	Сору
Mrs Tester Testing	13/04/1979	40	£115.25	10	CME	Click for Healthier Solutions IPID
						Click for Speedy Diagnostics IPIE

- 3. A new quote will be created and you will be taken back to the initial quote screen. Continue to navigate through the various quote screens using the **Continue** button, amending any details where necessary. For further information on how to do this refer to **Section 2. Creating a New Individual Quote**.
- 4. Once you have completed the re-quote you will be taken back to the quote completed screen. From here you will be able to apply for the quote using **Apply Now**, produce another re-quote by clicking **Copy** again or navigate out of the quote interface by using the **Exit** button. When back in the quote information screen, click **Refresh** above the list of quotes to display details of any re-quotes just produced.

### 5. Applying for an Existing Individual Quote

- 1. Identify the existing quote via the My Quotes or View All Quotes menu and navigate in to it using the blue link containing the company name.
- 2. Once you have navigated into the relevant quote, ensure the correct quote is highlighted and click **Continue Quote** this will be present you with the eSolutions quote interface. Then click **Apply Now**.

Details > Quote > /	Application >	Paymer	nt > Exit			QuoteID : PMIQA801945655
Quote Completed	1					Monthly premium payable by Direct Debit is :
Cover Details Benefits • Hospital List : K • Excess : £200 • Other Treatmen • Protected NCD • Dental and Opt • Reduced Out-F • Six Week Optic • Psychiatric Treatment	nts and Therap No ical : No Patient Cover : on : No	ies : No				<b>£211.81</b> (Annual premium of £2,541.72.), Inclusive of Insurance Premium Tax at the appropriate rate.
Name	DOB	Age	Premium	NCD Level	Underwriting Type	Click for PDF Document
Mr Test Testing	5/8/1979	40	£96.56	12	CME	Сору
Mrs Tester Testing	13/04/1979	40	£115.25	10	CME	Click for Healthier Solutions IPID Click for Speedy Diagnostics IPID

俞

3. If the Applicant is switching from another insurer a Switch Declaration will need to be completed. Respond to this by using the radio buttons to select a response to each question and click **Continue**. (This screen is only applicable for Switch business).

ils > Quote > Application > Payment > Exit	QuoteID : PMIQA80194
Switch Declaration (* indicates mandatory fields)	
<ol> <li>Have you or any person to be covered by this policy experienced sympt last 12 months or do you currently have appointments planned with a GF</li> </ol>	
🛞 Yes 🍈 No	and the second se
<ul> <li>Have you or any person to be covered by this policy had any consultation relating to any:-</li> <li>Type of cancer or suspected cancer (if the consultations or tests are in no further action then you do not need to tick yes to this question)</li> </ul>	re part of routine NHS screening programmes and result
💮 Yes 🝙 No	
<ul> <li>Form of heart or circulatory or vascular conditions or symptoms (in diabetes.*</li> </ul>	ncluding stroke, hypertension and raised cholesterol), or
💮 Yes 💿 No	
Psychiatric or mental illnesses or conditions (only relevant if select	ting the mental health Option)*
Ves No	

3a. If "yes" is selected on the Switch Declaration, you will be directed to the below screen where your application is paused and we will have to unlock this for you.

To do this all you have to do is contact us at the trading centre and provide a risk agreement from your consultant.



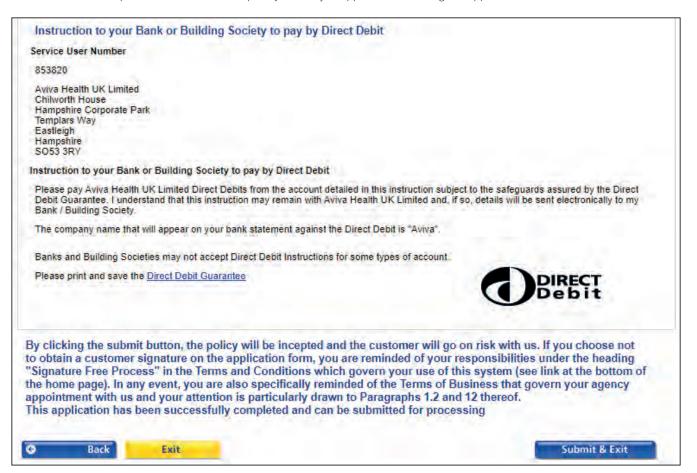
- 4. Next you will need to enter the details of the Bank Account that the applicant wishes premiums to be taken from.
- If the payer is a different person/party than whom the policy is for, then the **correct Payer must be selected** from the drop-down menu at the top.
  - 'Other Individual' might be a parent if the policy is for a child.
  - 'Other Company' might be their employer or a finance company.

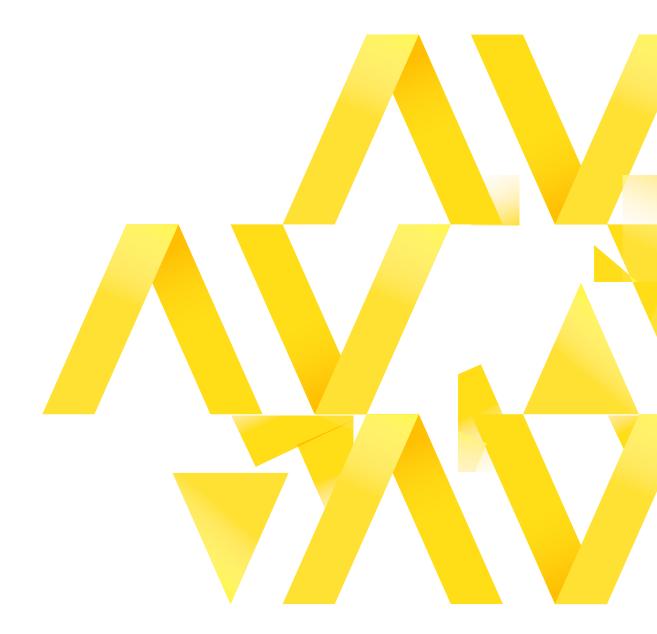
#### Failure to select the correct Payer type at this point, is likely to result in a delay in enrollment or activation of the policy.

• When entering Bank Account details, you will need to enter the account name, number and sort code and click the **Lookup Bank** button. This will validate the details entered and display the holding branch of the account. Once all details are correct, select one of the options below to confirm whether you have read out the Direct Debit script to the applicant or you will be forwarding a signed customer copy of the Direct Debit mandate. Once the correct option is selected, click **Continue**.

The is Paying for the Policy: Other Company	Payer Detail	
Before your cover starts we need y Aviva Health — Payer contact details Other Company (ds)	Address	Mr Aviva Health Aviva UK Insurance 6 Pear Street SHEFFIELD S11 8JJ
Please enter GA Name, Company Address and Telephone number.	Telephone	511 600
Company name: Title: Mr First name: Last name: Telephone: Address1: Postcode: Lookup Address New Address	Monthly premium payable by Direct Debit is : £51.58 (Annual premium of £618.96 ), Inclusive of Insurance Premium Tax at the appropriate rate.	
Payer account details (* indicates mandatory fields)  Account name:  Account number:  Sort code:  Lookup Bank One of the following must be selected:		
I have a signed customer copy of the Direct Debit mandate and will forward it to Aviva		
I have read out the Direct Debit script *		

5. Review all details and ensure they are correct. Once satisfied, click the **Submit & Exit** button to complete the application process. Once you have done this you will be able to close the quote interface window and return to the quote list. If you click the **Refresh** button above the quote list the status of the quote you have just applied for will change to 'Application Submitted'.





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Aviva Health UK Limited acts as agent of Aviva Insurance Limited for the purposes of: (i) receiving premium from our clients; and (ii) receiving and holding claims money and premium refunds prior to transmission to our client making the claim or entitled to the premium refund.

AVIVA

#### www.aviva.co.uk/health

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